Nicolai Foelstad Austad

Summary: *Deep tech entrepreneur and Fulbright Alumnus from NTNU that excel in delivering presentations and crafting compelling narratives about disruptive technologies. Years of experience working independently in startups and listening to customer pain points. I also have a strong track record of public speaking awards, securing financials and attracting acknowledged competence to my teams. Aspiring to give a TED Talk and become a foremost business negotiator, I aim to translate my motivation into value for future-oriented companies.*

Work Experience

Aug 2022–Present — **MedTech Entrepreneur**, reStatus AS.
Founder and CEO at reStatus AS, developing a wearable biosensor for early sepsis detection for cancer patients. Secured >1 MNOK in funding, recruited PhD's and researchers with +10 years of experience to the team and advisory board, in addition to receiving the "Newcomer of the Year 2023" award from DNB.

Jan 2018–Present — **Freelance Consultant & Public Speaker**, Austad Service ENK.
Delivering high-quality tech consultancy projects and compelling presentations for startup incubators and businesses. Customers include DNB and Steinker Næringsselskap. In one project, for an agricultural business, I developed a computer vision-based Python program to estimate variations in plant densities on crops in real-time using a Raspberry Pi camera.

June–Aug 2022 — **Strategy Consultant**, Accenture.
As the scrum master in my team I helped develop and bring forward a new business model for an NGO focusing on corporate diversity. Our proposed business model utilized SalesForce.

Aug 2017–Jan 2022 — **Hospitality Entrepreneur**, AnyTimeBed AS.
Co-founder and CEO at AnyTimeBed AS, a hospitality startup based in Norway. Acquired +500 guests and won both the McKinsey Award and Audience award during the national finals of Venture Cup 2019.

June–Aug 2021 — **Process Engineer**, CrayoNano AS.
I researched and developed a new photolithography process recipe for their UCV-LED technology.

Education

Aug 2018–June 2023 — **M.Sc. Nanoelectronics, Norwegian University of Science and Technology**.
Graduated June 2023 with my master's thesis "Nanofabrication of a Junctionless SiNW BioFET for Early Detection of Sepsis". GPA: 3,75/4,00.

Jan–Dec 2023 — **School of Health Innovation, University of Copenhagen**.
An entrepreneurship course for PhD's, postdocs and researchers in Scandinavia aiming to commercialize their research within MedTech, BioTech or pharma.

Aug 2021–June 2022 — **Fulbright Scholar, University of California, San Diego**.
An exchange year at UCSD, USA, during my integrated master's degree. Enrolled in machine learning courses at the Department of Computer Science & Engineering scoring top marks.

Awards and Accomplishments

Aug 2021–June 2022 — **Fulbright Scholarship**.
A grant of 150 000 NOK and admission to the global Fulbright Alumni network.

Aug 2020–June 2021 — **The Accenture Discovery Program**.
Selected to be part of Accenture's exclusive one-year program for students in Norway.

Feb 2020 — **Sparebank1 SMM's Talent Award**.
A price of 40 000 NOK for my work with AnyTimeBed AS.

Skills, Languages and Certificates

Programming Languages	Python, LaTeX, MS Excel, C++, Javascript, CSS, HTML
Languages	Norwegian, English
Certificates	Artificial Intelligence A-Z 2024: Build 5 AI + LLM & ChatGPT (Udemy online course)